



## Club Health Assessment for District LD 5 through March 2011

| Club Number                          | Club Name                       | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |                 |                            | Reports                                    |                           |                                |  | Finance            | LCIF                                  |   |  |   |  |  |  |           |
|--------------------------------------|---------------------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|--|--------------------|---------------------------------------|---|--|---|--|--|--|-----------|
|                                      |                                 |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation                             | No Active Email ** | Months Since Last Activity Report *** | Account Balance                         | Donations for current Fiscal Year      |   |  |  |  |           |
|                                      |                                 |              |                  |  | If below 15 members appears in red |                   |                     |                |                 |                            |  |                           |                                | If net loss is greater than 20% appears in red |                    |                                       | If no report in 3 months appears in red | When more than one year appears in red | Notes the officers that do not have an active Email | If no report in 12 months appears in red |  |  |           |
| <b>Clubs less than two years old</b> |                                 |              |                  |  |                                    |                   |                     |                |                 |                            |  |                           |                                |  |                    |                                       |   |  |   |  |  |  |           |
| 105697                               | ITAJAI UNIVERSITARIO IFES       | 06/17/2009   | Active           |  | 15                                 | 0                 | 13                  | -13            | -46.43%         | 30                         | 2  | 1                         |                                | New  | P,M                |                                       | N/R                                     |  |   |  |  |  |           |
| 105295                               | ITAJAI UNIVERSITARIO UNIVALI    | 04/21/2009   | Cancelled(8)     | 1  | 0                                  | 0                 | 43                  | -43            | -100.00%        | 43                         | 2  | 3                         |                                | None   |                    |                                       | N/A                                     |  |   | 90+ Days                                 |  |  |           |
| 105698                               | UNIV DO CONTESTADO CAMPUS MAFRA | 06/16/2009   | Cancelled(8)     | 1  | 0                                  | 0                 | 26                  | -26            | -100.00%        | 27                         | 1  | 7                         |                                | None   |                    |                                       | N/R                                     |  |   | 90+ Days                                 |  |  |           |
| 105775                               | UNIV DO CONTESTADO CANOINHAS    | 06/19/2009   | Active           |  | 31                                 | 0                 | 0                   | 0              | 0.00%           | 31                         |  | 0                         |                                | Same   | S,T                |                                       | 20                                      |  |   |  |  |  |           |
| <b>Clubs more than two years old</b> |                                 |              |                  |  |                                    |                   |                     |                |                 |                            |  |                           |                                |  |                    |                                       |   |  |   |  |  |  |           |
| 37825                                | ARAQUARI                        | 12/20/1979   | Active           |  | 32                                 | 0                 | 0                   | 0              | 0.00%           | 32                         |  | 1                         |                                | New  | P,T                |                                       | 45                                      |  |   |  |  |  | \$1000.00 |
| 16879                                | BALNEARIO CAMBORIU              | 10/01/1971   | Active           |  | 62                                 | 0                 | 0                   | 0              | 0.00%           | 65                         |  | 1                         |                                | New  | P,S,M              |                                       | 1                                       |  |   |  |  |  |           |
| 57103                                | BALNEARIO CAMBORIU CL GOV CE G  | 06/23/1995   | Active           |  | 23                                 | 2                 | 2                   | 0              | 0.00%           | 26                         | 1  | 0                         |                                | New  |                    |                                       | 7                                       |  |   |  |  |  | \$1000.00 |
| 37163                                | BALNEARIO CAMBORIU LEAO DO MAR  | 05/31/1979   | Active           |  | 24                                 | 2                 | 2                   | 0              | 0.00%           | 25                         | 4  | 0                         |                                | New  | P,T                |                                       | 17                                      |  |   | 90+ Days                                 |  |  |           |
| 49732                                | BALNEARIO CAMBURIU BARRA SUL    | 06/28/1989   | Active           |  | 27                                 | 1                 | 1                   | 0              | 0.00%           | 27                         | 1  | 0                         |                                | New  |                    |                                       | 26                                      |  |   |  |  |  |           |
| 16880                                | BLUMENAU                        | 07/21/1956   | Active           |  | 31                                 | 1                 | 0                   | 1              | 3.33%           | 31                         |  | 0                         |                                | New  | S,M                |                                       | 4                                       |  |   | 90+ Days                                 |  |  |           |
| 16881                                | BLUMENAU CIDADE JARDIM          | 01/11/1971   | Active           |  | 19                                 | 2                 | 3                   | -1             | -5.00%          | 20                         | 3  | 0                         |                                | Same   | M                  |                                       | 7                                       |  |   |  |  |  |           |
| 37123                                | BLUMENAU DOUTOR BLUMENAU        | 05/21/1979   | Active           |  | 19                                 | 8                 | 0                   | 8              | 72.73%          | 13                         |  | 0                         |                                | Same   |                    |                                       | 9                                       |  |   |  |  |  |           |
| 34648                                | BLUMENAU GARCIA                 | 11/17/1977   | Active           |  | 42                                 | 4                 | 3                   | 1              | 2.44%           | 39                         | 4  | 0                         |                                | New  | P                  |                                       | 21                                      |  |   |  |  |  |           |
| 16882                                | BLUMENAU SUL                    | 12/14/1962   | Active           |  | 15                                 | 0                 | 0                   | 0              | 0.00%           | 14                         |  | 0                         |                                | New  |                    |                                       | 5                                       |  |   |  |  |  |           |
| 16883                                | BRUSQUE                         | 01/18/1954   | Active           |  | 27                                 | 0                 | 1                   | -1             | -3.57%          | 27                         | 6  | 0                         |                                | New  | P,S,T              |                                       | 0                                       |  |   |  |  |  | \$1000.00 |
| 16884                                | BRUSQUE BERCO DA FIACAO         | 11/27/1972   | Active           |  | 33                                 | 1                 | 3                   | -2             | -5.71%          | 34                         | 2  | 0                         |                                | New  |                    |                                       | 0                                       |  |   |  |  |  | \$1000.00 |
| 34649                                | CAMPO ALEGRE                    | 11/17/1977   | Active           |  | 14                                 | 0                 | 0                   | 0              | 0.00%           | 14                         |  | 1                         |                                | Same   | M                  |                                       | 3                                       |  |   | 90+ Days                                 |  |  |           |
| 45327                                | CANOINHAS OURO VERDE            | 08/29/1985   | Active           |  | 35                                 | 4                 | 1                   | 3              | 9.38%           | 30                         | 10   | 0                         |                                | New  |                    |                                       | 1                                       |  |   |  |  |  | \$1000.00 |
| 48103                                | CIDADE DE JOINVILLE             | 02/04/1988   | Active           |  | 22                                 | 5                 | 2                   | 3              | 15.79%          | 19                         | 14   | 0                         |                                | New  | P,T,M              |                                       | 0                                       |  |   |  |  |  | \$1000.00 |
| 16887                                | CORUPA                          | 10/21/1967   | Active           |  | 31                                 | 1                 | 0                   | 1              | 3.33%           | 27                         |  | 0                         |                                | Same   | T,M                |                                       | 11                                      |  |   |  |  |  | \$1000.00 |
| 16893                                | GASPAR                          | 11/06/1961   | Active           |  | 31                                 | 2                 | 5                   | -3             | -8.82%          | 35                         | 5  | 1                         |                                | New  |                    |                                       | 0                                       |  |   |  |  |  |           |
| 32687                                | INDAIAL                         | 08/19/1976   | Cancelled(8)     | 1  | 0                                  | 0                 | 18                  | -18            | -100.00%        | 17                         | 7  | 7                         |                                | None   |                    |                                       | N/A                                     |  |   | 90+ Days                                 |  |  |           |





## Club Health Assessment for District LD 5 through March 2011

| Club Number | Club Name                     | Charter Date | Status           | Membership                                   |                      |                   |                     |                |                 | Reports                    |  |                           |                                | Finance            | LCIF               |                                       |                 |
|-------------|-------------------------------|--------------|------------------|--|----------------------|-------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|--------------------|--------------------|---------------------------------------|-----------------|
|             |                               |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation | No Active Email ** | Months Since Last Activity Report *** | Account Balance |
|             |                               |              |                  |  |                      |                   |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |                 |
|             |                               |              |                  |  |                      |                   |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |                 |
| 10260       | UNIVERSITARIO ASSEVIM BRUSQUE | 09/24/2007   | Active           |  |                      | 25                | 0                   | 0              | 0               | 0.00%                      | 25   |                           | 0                              | Same               | T                  | 28                                    |                 |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name                                 | Charter Date | Current Status* | Cancellation Date |
|-------------|---|--------------|-----------------|-------------------|
| 105603      | BALNEARIO CAMBORIU MARAVILHA DO ATLANTICO | 06/03/2009   | Cancelled(8)    | 04/30/2010        |
| 51023       | BALNEARIO DE BAR DO SUL STA CA            | 10/26/1990   | Cancelled(8)    | 03/31/2010        |
| 84643       | BLUMENAU CORACAO DO VALE                  | 01/04/2005   | Cancelled(6)    | 08/24/2009        |
| 16907       | RIO DO SUL                                | 08/11/1956   | Cancelled(6)    | 08/24/2009        |
| 54694       | RODEIO                                    | 06/28/1993   | Cancelled(8)    | 09/30/2009        |
| 58464       | VITOR MEIRELES                            | 06/21/1996   | Cancelled(8)    | 09/30/2009        |

| Current Total Clubs Count | YTD New Clubs Count | YTD Cancelled Clubs Count | YTD Net Club Gain | Current Total Members | YTD Add | YTD Drop | YTD Net Growth | YTD Net Growth % | Member Count 12 Months Ago | Average Member Count Per Club | % of Clubs with less than 20 members | % No MMR in 3 Months | % No Officer Report in 12 Months | % of Clubs with balance 90+ days | Number of Clubs in Status Quo | % Status Quo Clubs in Financial Suspension | Number of Cancelled Clubs | Average Cancelled Club Age | Members Lost Due to Cancellation | % of Clubs Cancelled for Non-Financial Reasons |
|---------------------------|---------------------|---------------------------|-------------------|-----------------------|---------|----------|----------------|------------------|----------------------------|-------------------------------|--------------------------------------|----------------------|----------------------------------|----------------------------------|-------------------------------|--|---------------------------|----------------------------|----------------------------------|--|
| 44                        | 0                   | 4                         | -4                | 1,231                 | 101     | 205      | -104           | -7.79%           | 1,348                      | 28                            | 20%                                  | 0%                   | 0%                               | 18%                              | 0                             | 0%   | 4                         | 41                         | 87                               | -75%   |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.